

Matching biomass supply and demand cost-effectively optimized aggregation and supply chain efficiency

Tomas Jorudas
Director of Commerce

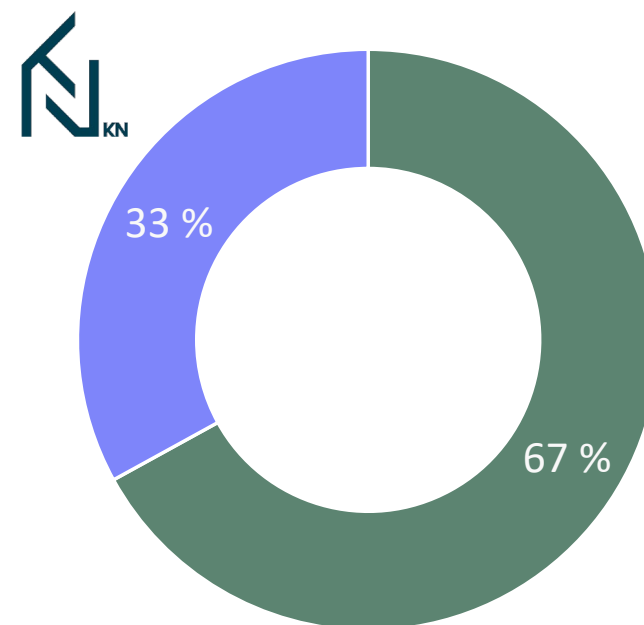


Shareholders



BALTPOOL is a part of Lithuania's state-owned EPSO-G energy transmission and exchange group.

- EPSO-G, controls gas and electricity transmission grid operators Litgrid and Amber Grid as well as gas exchange GET Baltic;
- KN Energies, operates oil and LNG terminals in Lithuania.



All of biomass exchange operations are licensed and supervised by the Lithuanian National Energy Regulatory Council.



Baltpool expansion

- Biomass exchange participants
- Potential participants

2012

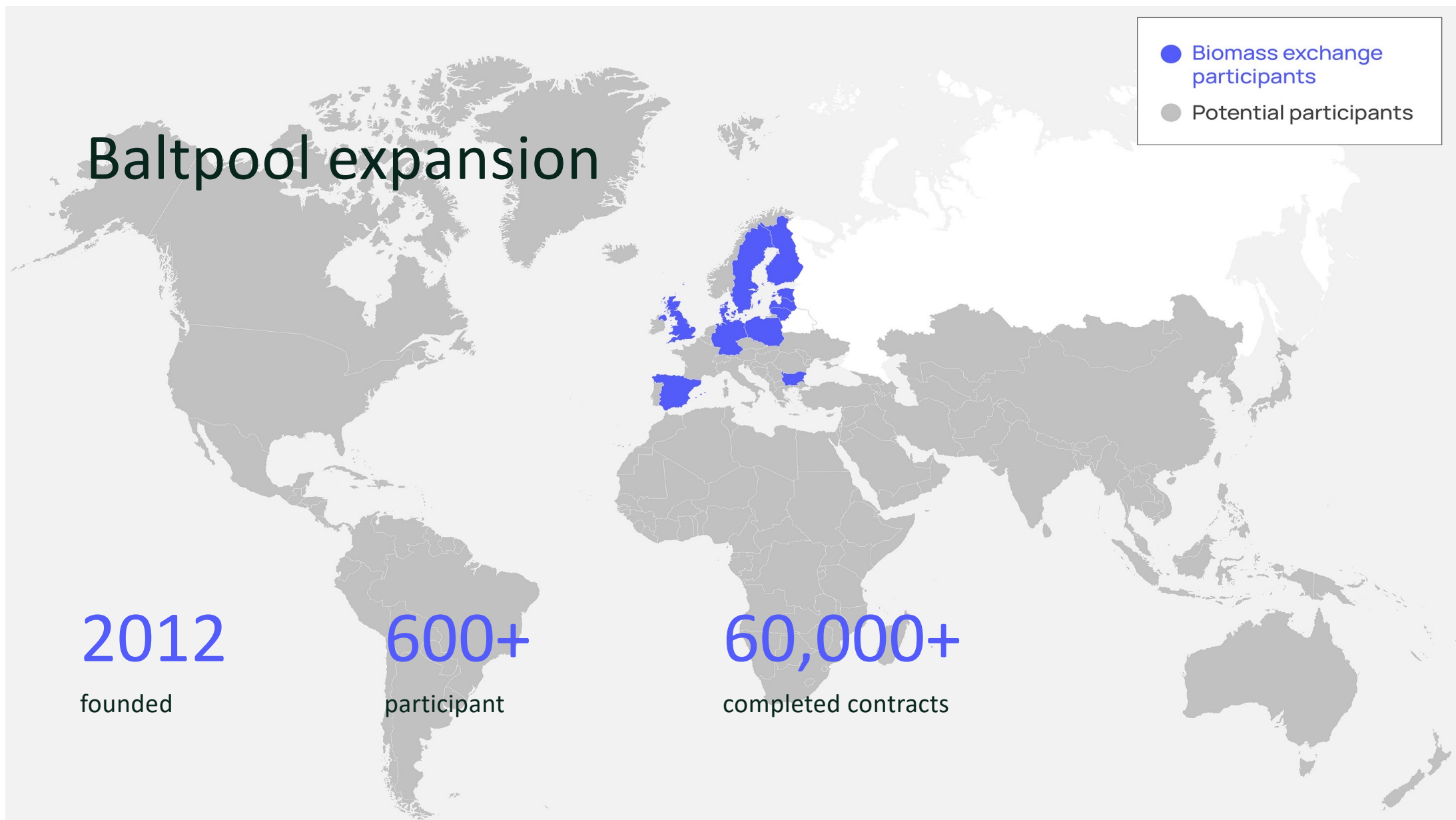
founded

600+

participant

60,000+

completed contracts



Sourcing of biomass – the job for professionals





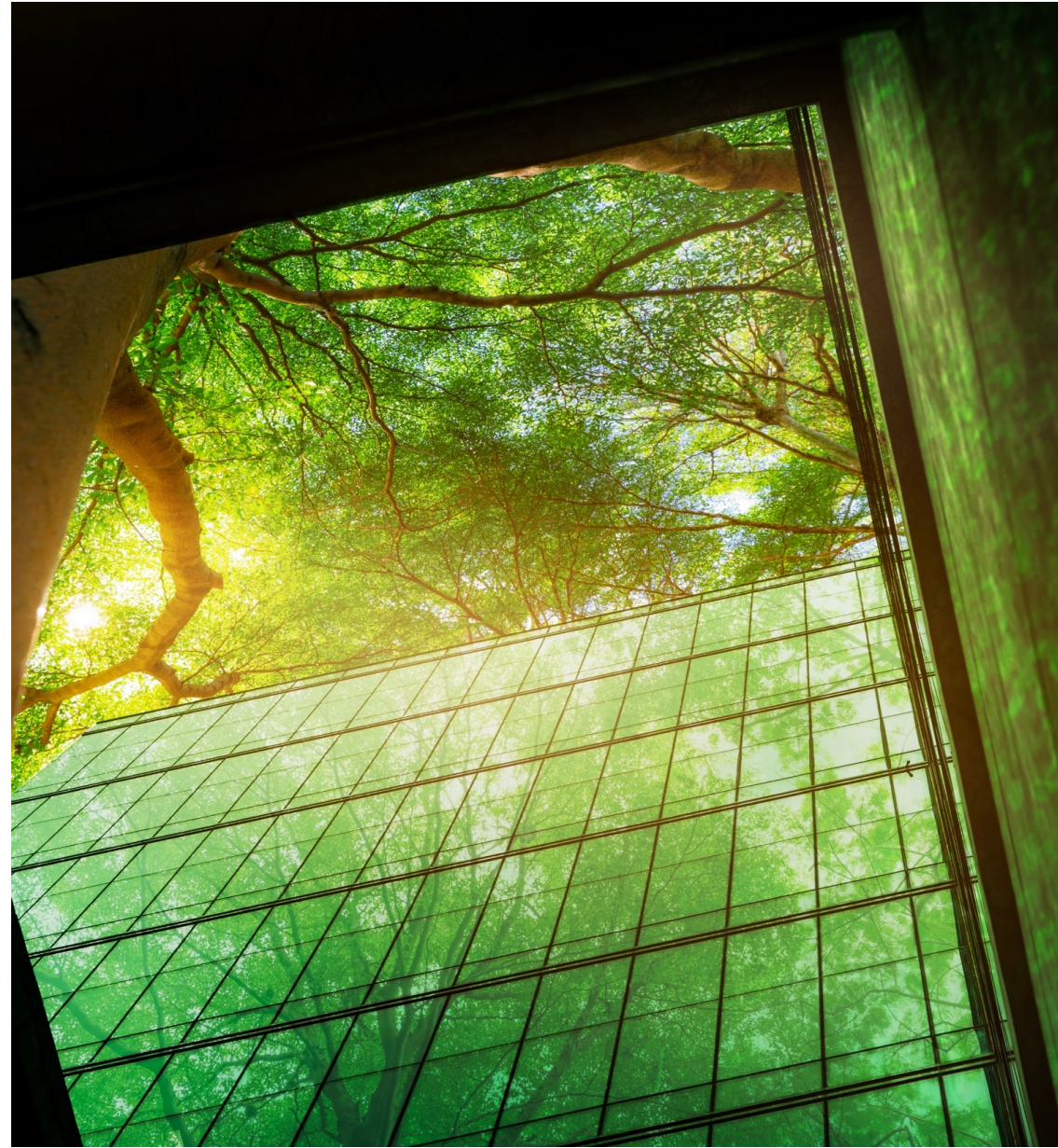
70%

Average share of biofuel in power plants costs



One frame approach for trading

- Clear product specifications
- Standardized trading rules and conditions
- Frame contract for all agreements



Contract security

- Due diligence for all participants
- Categorization
- Collaterals
- Disputes handling
- Contract portfolio approach




Convenience & digitalization

- Integrated sustainability matching
- Delivery schedule
- Quality report
- Discount system
- Invoicing
- Financing
- Reliable data availability



Positive effects for industry development



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- An aerial photograph of a dense forest with a winding road. The road is a light brown color and curves through the green trees. The trees are mostly evergreens, and the overall scene is lush and green.
- Rising Industry standards
 - Efficiency in operations
 - Quick adaptation to demand changes
 - Reliable data

Key success factors

- Independency
- Transparency
- Constant improvement





Tomas Jorudas

Director of Commerce

Mob. +370 615 99710

E-mail: tomas.jorudas@baltpool.eu

biomass@baltpool.eu

baltpool.eu

